

# QUANTA SERVICES AUSTRALIA

ONE POWERFUL COMPANY

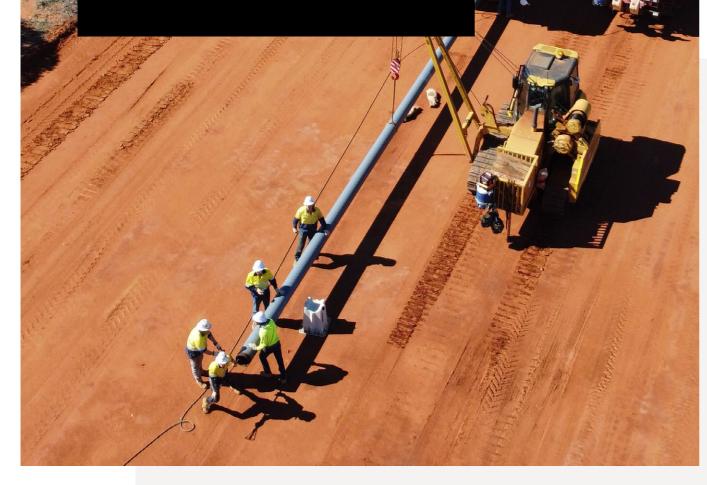




QUANTA SERVICES AUSTRALIA

# **REPEATABLE.** SUSTAINABLE. **BETTER.**

**QUANTAfication:** The integration of all operating units and our collective services in order to keep getting better at maximising our capabilities around the globe - to better serve our customers, create the best environment for our employees and benefit our shareholders.



At Quanta Services Australia, we collaborate with our customers to provide the best, most comprehensive solutions on projects of any size. We will self-perform the core of our business, delivering cost certainty and safe execution. Every project, every time.

Our project management service combines preparedness with flexibility - and consistent, safe execution on complex jobs. We leverage the skill and depth across our operating companies, supporting customers with a seamless experience from beginning to end.

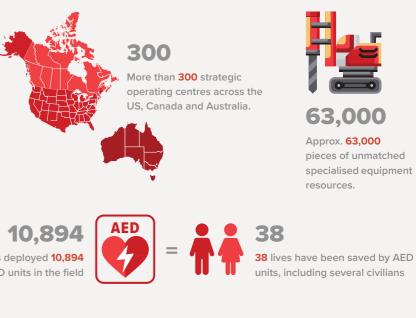
As utilities and customers across Australia continue to search for the best ways to deliver projects safely and sustainably, we will continue to innovate in order to support their initiatives. We have a proven track record of success that collectively spans more than a hundred years through our parent company in the US and utilise the balance sheet, training and knowledge from them in providing security and certainty to our customers.

#### WE EVOLVE FORWARD WITH OUR CUSTOMERS, MAKING THEM BETTER. WHEN OUR CUSTOMERS SUCCEED, WE SUCCEED.

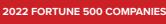
### **QUANTA BY THE NUMBERS**



More financial capacity than competitors to tackle major projects. 2022 revenues =









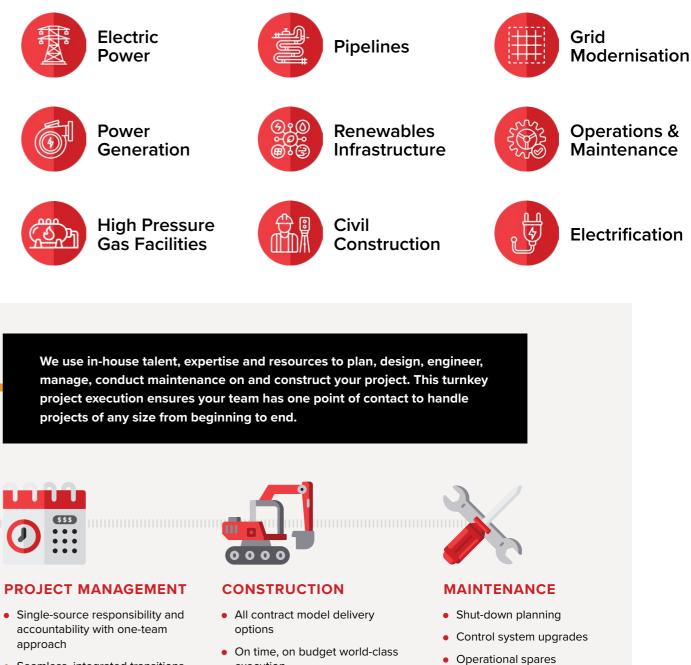
### Quanta has deployed 10,894 AED units in the field

### **REPEATABLE. OUR SERVICES**

No matter what the job includes, we have the right team to provide a comprehensive solution. Our turnkey model is focussed on meeting our customer's needs through cost certainty, consistency, value and efficiency.

Where practical, we can co-invest in projects. This provides an alternate unique infrastructure solution that supports our customers with a safe and trusted partner. The Operating Units in Australia build independent projects and will work together in a single project delivery model according to the scope of work.

### OUR MARKET SEGMENTS



### END-TO-END INFRASTRUCTURE SOLUTIONS



#### **ENGINEERING & DESIGN**

- Complete engineering services for turnkey projects in electric power, pipeline and renewable sectors
- Engineering management (EPCM)
- Preliminary & Concept Design
- Substation and switchyard design
- Transmission line design
- Cost Estimates
- Viability Value Engineering, risk workshops
- Pipelines & Facilities



#### **ESG**

- Project-specific environmental planning
- Compliance
- Monitoring
- Community Engagement & Local Hires
- Diversity & Inclusion
- Reconciliation Action Plans
- Greenhouse Gas Emission Strategies



#### PROCUREMENT

- Procurement Management
- Buying
- Expediting
  - Shipping/freight forwarding
  - Coordination of factory inspections and tests
  - Material handling
  - Warehousing
  - Material budgets
  - Schedule



- Seamless, integrated transitions through project phases
- Optimised budgets and schedules
- Collaborative contracting



- execution
- Testing and Commissioning
- Pipelines and related facilities, HV switching, substations, OH lines, renewables
- Plant management of the largest transmission line and pipeline equipment spreads in Australia
- Completions



## THE TEAM. QUANTA SERVICES AUSTRALIA



is a high voltage electrical engineering and construction company providing full EPC services including design, engineering, construction, procurement, commissioning and maintenance for electrical infrastructure.

This includes substations and overhead lines, from 33kV through to 500kV across Australia. CPP has unrivalled experience in electrical balance of plant for renewable projects (with over 5GW installed), including wind & solar farms and battery storage.

CPP are a preferred delivery partner on all the major Transmission Network Service Providers (TransGrid, Powerlink, AusNet and ElectraNet) panels.



CONPOWER.COM.AU/PROJECTS A @UANTA SERVICES COMPANY

#### ENSCOPE

is a whole of project life-cycle management, engineering and contracting services provider in the delivery of above ground facilities for the high pressure gas industry in Australia – especially in gas compression and gas processing.

Enscope is able to support all stages of project execution, and has a particular niche in project development leading into FID, management of FEED, procurement, construction and commissioning.



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### nacap

is a specialist engineering, procurement and construction (EPC) contractor with over 30 years' experience delivering complex crosscountry projects. These include power, pipelines, facilities and civil infrastructure in the oil & gas, power, renewable energy, mining and water industries.

Nacap's services are broad and varied and include civil construction, pipeline installation, hydrostatic testing, mechanical, HV cable installation, roads & right-of-ways, wind turbine foundations, camps, process and facilities construction plus commissioning/decommissioning.



NACAP.COM.AU



Nacap PNG is a specialist EPC contractor for gas compression facilities, production facilities, power generation, pipelines and horizontal directional drilling projects in Papua New Guinea (PNG).

As the first QSA company to mobilise to PNG, and with a large contingent of construction equipment, Nacap PNG is the conduit for QSA's full-service delivery in the country, from facilities construction, pipelines, horizontal directional drilling and electrical infrastructure.



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## OUR PEOPLE. OUR MOST IMPORTANT ASSET

Our people are at the heart of everything we do. We are family. We embrace differences because that's what makes us stronger – and we support an environment where all employees are valued and have an unlimited runway to succeed.

#### WE ARE COMMITTED:

- To recruiting, developing and retaining the best people across multiple disciplines;
- To training and apprenticeship programs; and
- We look to actively seek local participation and indigenous workforce.

Our decentralised model fosters our entrepreneurial culture. Our customers speak

to the decision makers who are on site and in the board rooms with them every day.

We will always continually strive to get better and better, in every aspect of our business and daily lives. No matter how much we grow, there is always room for improvement. At the heart of our growth and success, our people will remain our most important asset.



### SAFETY

Quanta is committed to the health and safety of our employees, customers, contractors and the communities in which we work. It is our mission to provide and maintain a safe work environment for our family of employees. Our core philosophy is that safety takes precedence over all business pursuits and work practices.

#### WE ARE THINKING ABOUT SAFETY DIFFERENTLY

We are in the people business and we know that people are fallible. We will always do our best to prevent incidents, but we realize that mistakes will happen. When mistakes happen, the question becomes, "Do we have the capacity to absorb failure without causing harm?".

To be ready, we will plan and execute work assuming that failure will happen at any moment. We will learn from each job, each mistake, and each success to continue getting better. Safety is not merely the absence of injuries; it is the presence of capacity. Safety is not just a policy – safety is the core of who we are and at the forefront of our focus.

## SUSTAINABLE. **POWERING THE ENERGY TRANSITION**

Quanta is at the heart of helping society meet its biggest challenges – building the infrastructure necessary to support a net-zero economy and enabling a people-centred transition. As the energy transition gains pace, our singular focus on having the most skilled and highly trained workforce in the industries we serve puts us at the intersection of creating both business and societal value.

By providing critical infrastructure for our customers, we are playing a key role in helping to accelerate this transition.

#### **IN AUSTRALIA WE DELIVER...**

#### RENEWABLE GASES

Design and construct of biofuel facilities and renewable natural gas, hydrogen or construction of fuel tanks to provide energy security.

#### SUBSTATIONS **& HV LINES**

Design and construct of substation and HV grid utilities. On all east coast utility panels delivering energy connecting infrastructre.

Design and construct of battery energy storage systems (BESS). We are the contractor that has built more **BESS** projects in Australia than any other.



#### PIPELINES

Engineering, procurement and construction (EPC) of pipelines and facilities to carry fuel where it's needed most.

#### RENEWABLE ENERGY

Delivery of renewable grid connections and windfarm foundations to connect renewables as an energy source.

#### BESS

### **OUR KEY OBJECTIVES**

- Grow our base business
- Deliver on ESG initiatives
- Expand service offering
- Develop skilled people
- Deploy capital in a disciplined and value-creating manner

## **BETTER.** A TRUSTED PARTNER

The energy industry makes modern life possible, but few realise how intertwined energy truly is in our daily lives. Quanta knows. Our men and women continue to work around the clock to build the infrastructure that powers the world and makes life better.

#### OUR AIM IS TO MAKE OUR CUSTOMERS BETTER; MAKING US BETTER; AND THEN TOGETHER WE ARE BETTER.

Our parent company is the leading power, pipelines, industrial and communications provider in North America. No single provider matches Quanta Services Inc.'s scale and scope of work. The company's geographic footprint covers the globe and its network of operating units provide local knowledge coupled with international capacity.

At last count Quanta had over 300 companies that are fully owned and trading. They have the most highly trained and skilled workforce having acquired training schools, including a purpose built 2,100 acre ranch that has real life simulations for the power, gas and telecommunications industries.

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# #WEARE QUANTA

We want to thank our customers for their partnership over the years as we continue to evolve together.

#### **DONNA MCDOWALL**

#### VICE PRESIDENT CORPORATE DEVELOPMENT & STRATEGY QUANTA SERVICES AUSTRALIA

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